

Economic Diversification in the Gulf States – Causes and Effects: A view on the Gulf States with a focus on Oman and Qatar



**Economic Diversification in the Gulf States:
Reality and Perspective**

Conference

**Session 1: Future Visions of the Gulf States and
Economic Diversification Efforts**

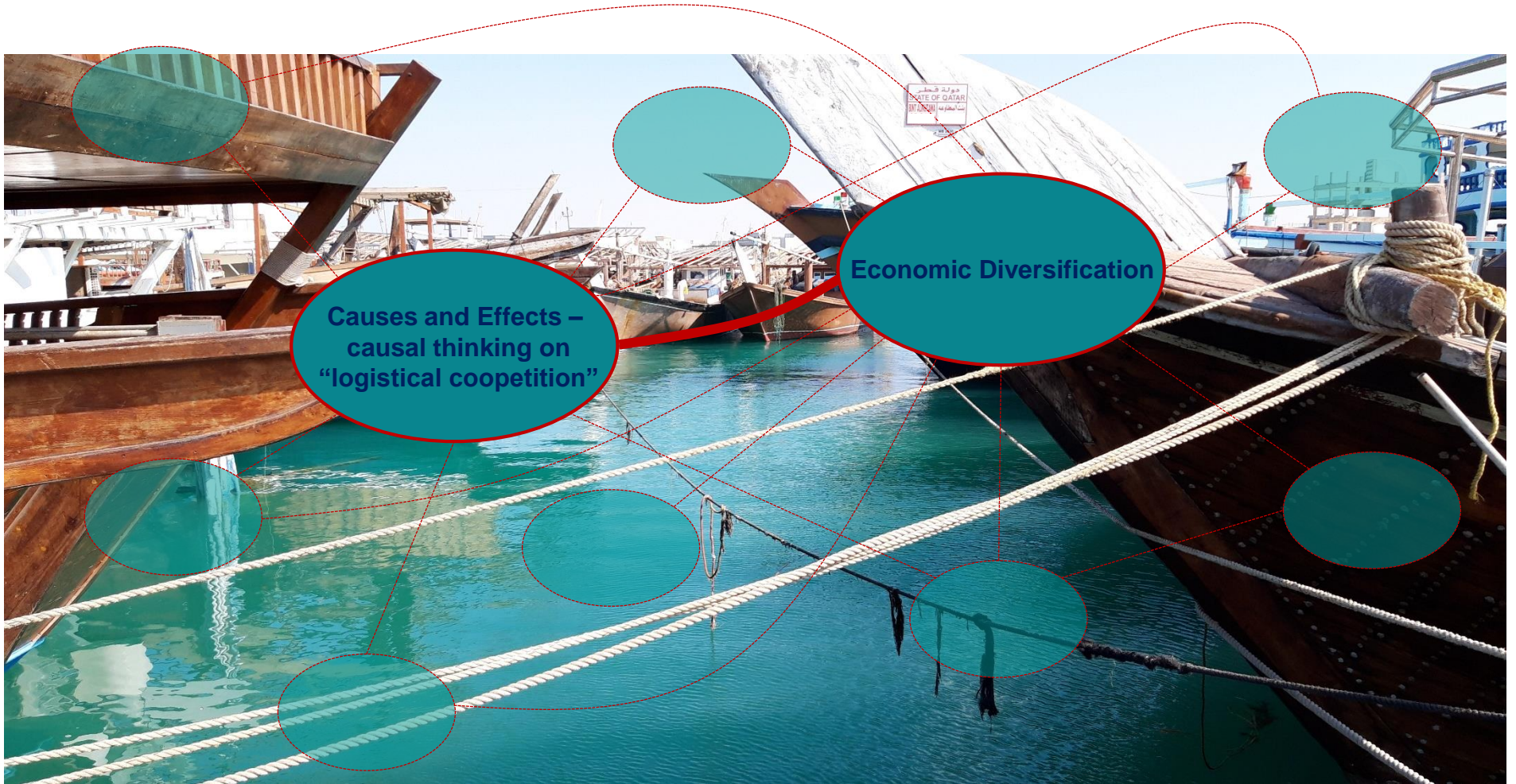
**Smart Investment Gateway Oman
Al Roya Press & Publishing House
Konrad-Adenauer-Stiftung**

Tuesday, 30. August 2022 – Salalah, Oman

Professor Dr. Frank Himpel

1 Overview of the main argumentation line

Economic Diversification spans a variety of topics. View presented herein is focused on “logistical cooperation” aspects.



2 Economic Diversification

Causes ...

A view on the future

For example, “Qatar Vision 2030”, “Oman Vision 2040”, etc.

A view on flexibility and risk-allocation

Overall GDP volume is composed of contributions from more than one leading industry in a country.

A modified view on the term “strategic”

Classical assumptions: “strategic” = long-term vs. “operational” = short term;
here: “strategic” = (almost) irreversible vs. “operational” = reversible

A modified view on relative significance of home markets

Classical views: strengthen home markets;
here: “connect” economic zones, industries (and products) to the growth potential of global markets

A view on resilience

For example, between 2017 and 2021, Qatar diversified its supplier base and introduced make-or-buy scenarios, rather than relying on single sourcing of certain products only.

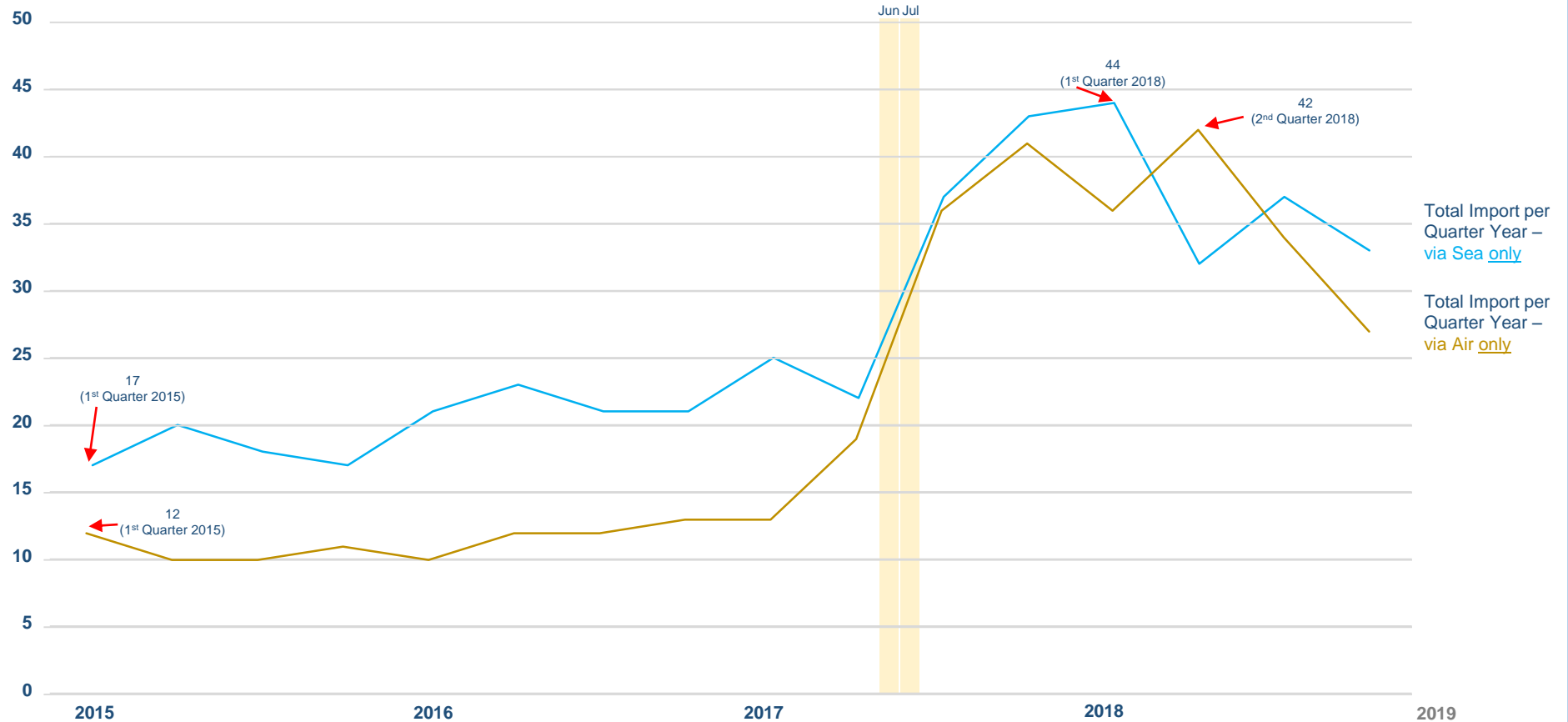
2 Economic Diversification

... and effects, ...

Example Qatar: Import of milk (and milk products) between 2015 and 2018 – view from a logistics perspective

“Risk Diversity” in Amount of Countries for Sourcing (as Origins) per Transportation Mode per Quarter Year

Logistical infrastructures
 Abu Samra (Border post Qatar to KSA)
 Doha Sea Port (until Dec 2017)
 Hamad Port (as of Jan 2018)
 Hamad International Airport



Assumption: Overall time-span 16 quarter-years. Data points for each quarter are represented in aggregate numbers as follows: 1st quarter (Feb), 2nd quarter (May), 3rd quarter (Aug), 4th quarter (Nov).

Definition: Own Analysis covering the months from January 2015 to December 2018. Each data point represents the accumulated amount of imported milk (products) per quarter of a year.

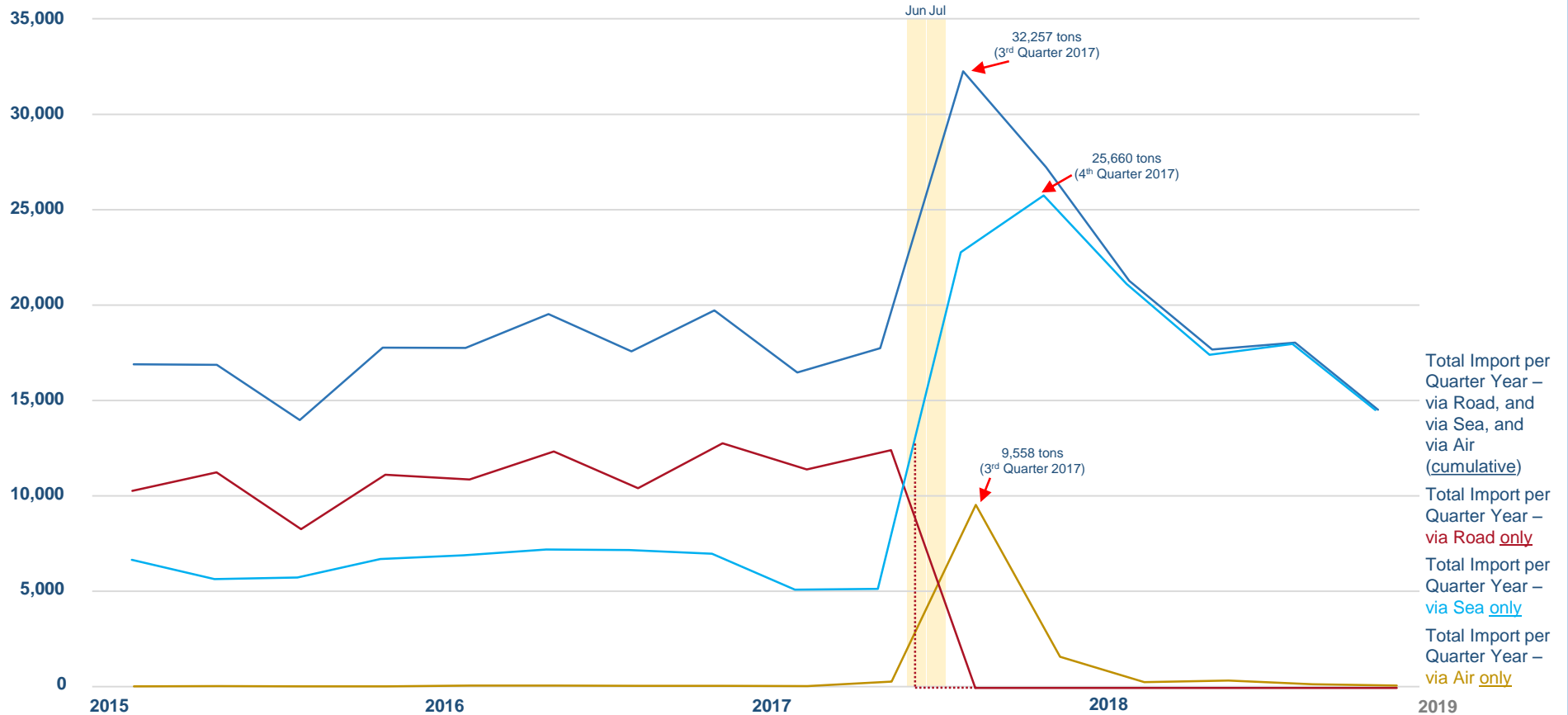
Source: Raw Data from the Planning and Statistics Authority of the State of Qatar, Foreign Trade Advanced Search, www.psa.gov.qa (accessed in January 2020).

2 Economic Diversification

... enabled by Qatar's superior air and sea logistics capabilities.

Example Qatar: Import of milk (and milk products) between 2015 and 2018 – view from a logistics perspective
in tons per Quarter Year

Logistical infrastructures
 Abu Samra (Border post Qatar to KSA)
 Doha Sea Port (until Dec 2017)
 Hamad Port (as of Jan 2018)
 Hamad International Airport



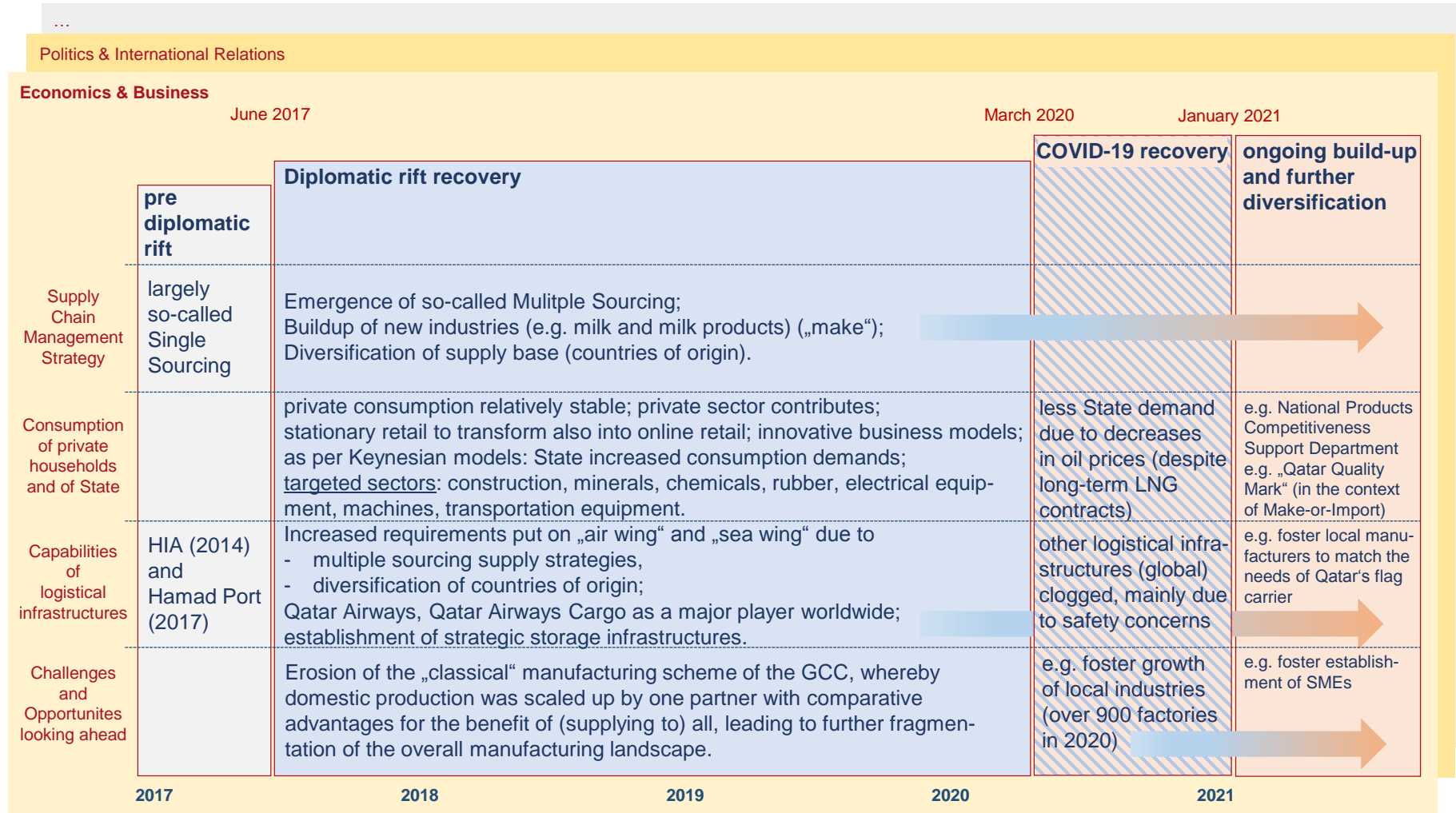
Assumption: Overall time-span 16 quarter-years. Data points for each quarter are represented in aggregate numbers as follows: 1st quarter (Feb), 2nd quarter (May), 3rd quarter (Aug), 4th quarter (Nov).

Definition: Own Analysis covering the months from January 2015 to December 2018. Each data point represents the accumulated amount of imported milk (products) per quarter of a year.

Source: Raw Data from the Planning and Statistics Authority of the State of Qatar, Foreign Trade Advanced Search, www.psa.gov.qa (accessed in January 2020).

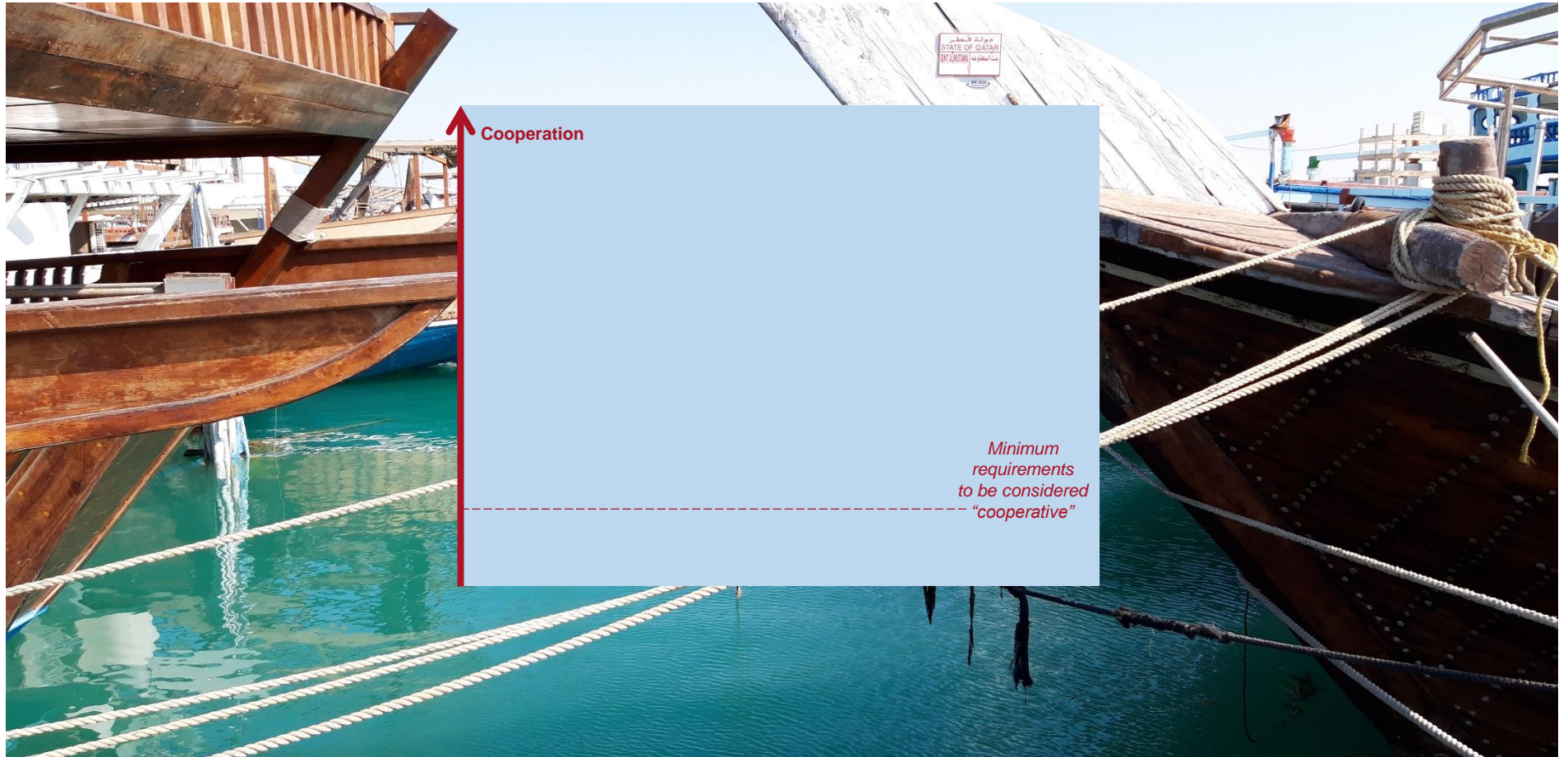
2 Economic Diversification

Case of Qatar in a nutshell.



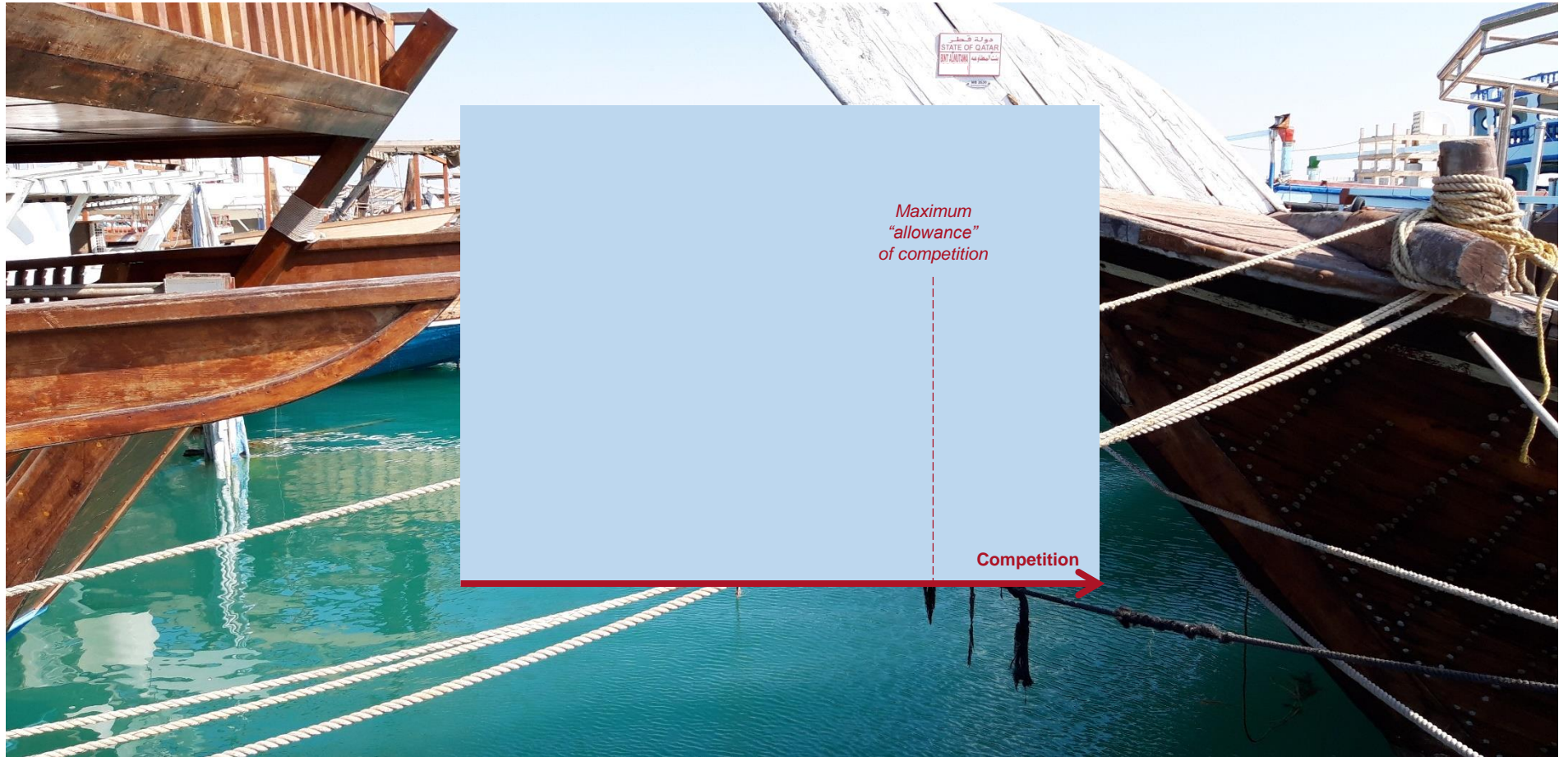
3 Coopetition

A conceptual view on the dualism of cooperation and competition.



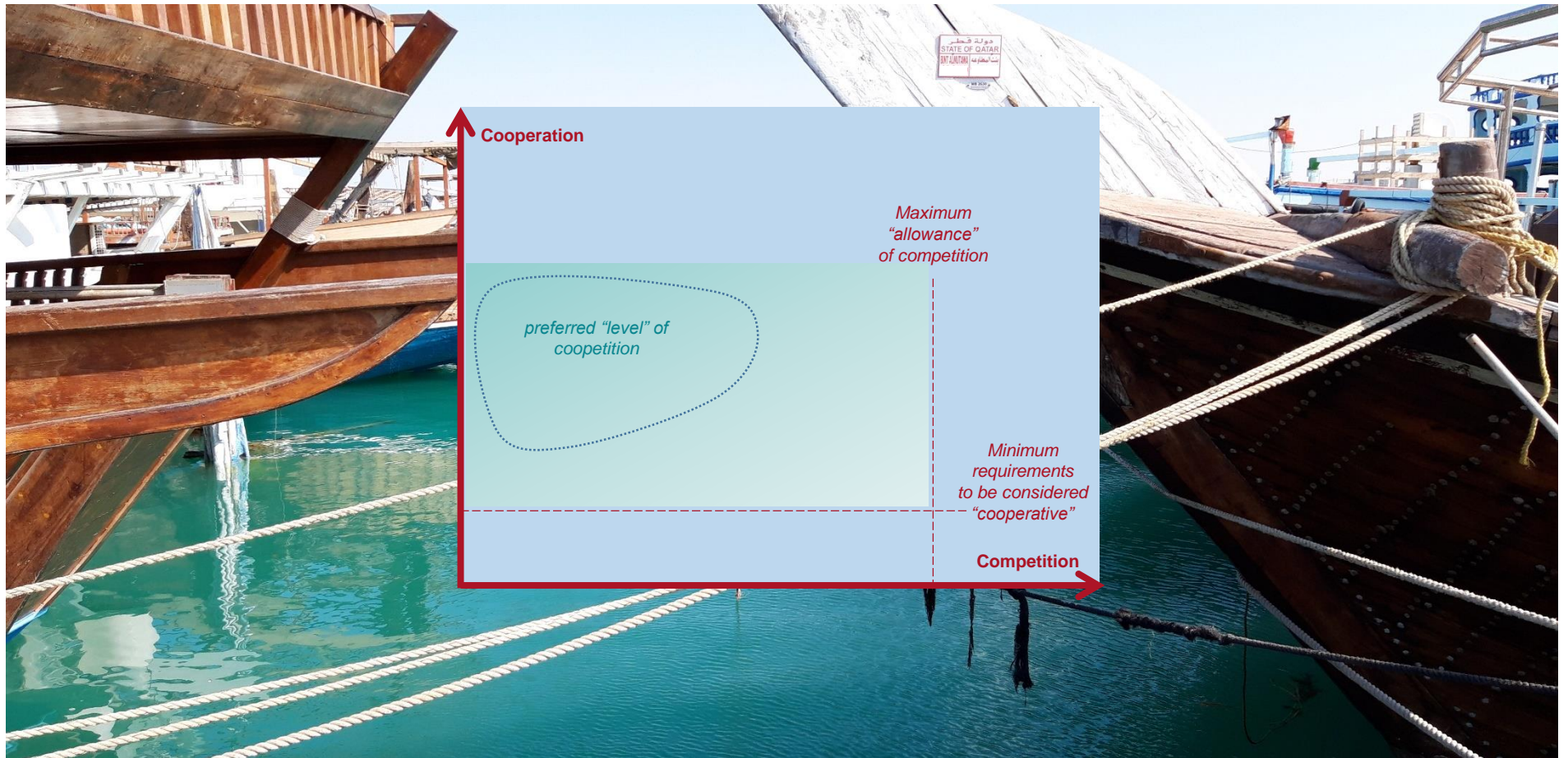
3 Coopetition

A conceptual view on the dualism of cooperation and competition.



3 Coopetition

A conceptual view on the dualism of cooperation and competition.

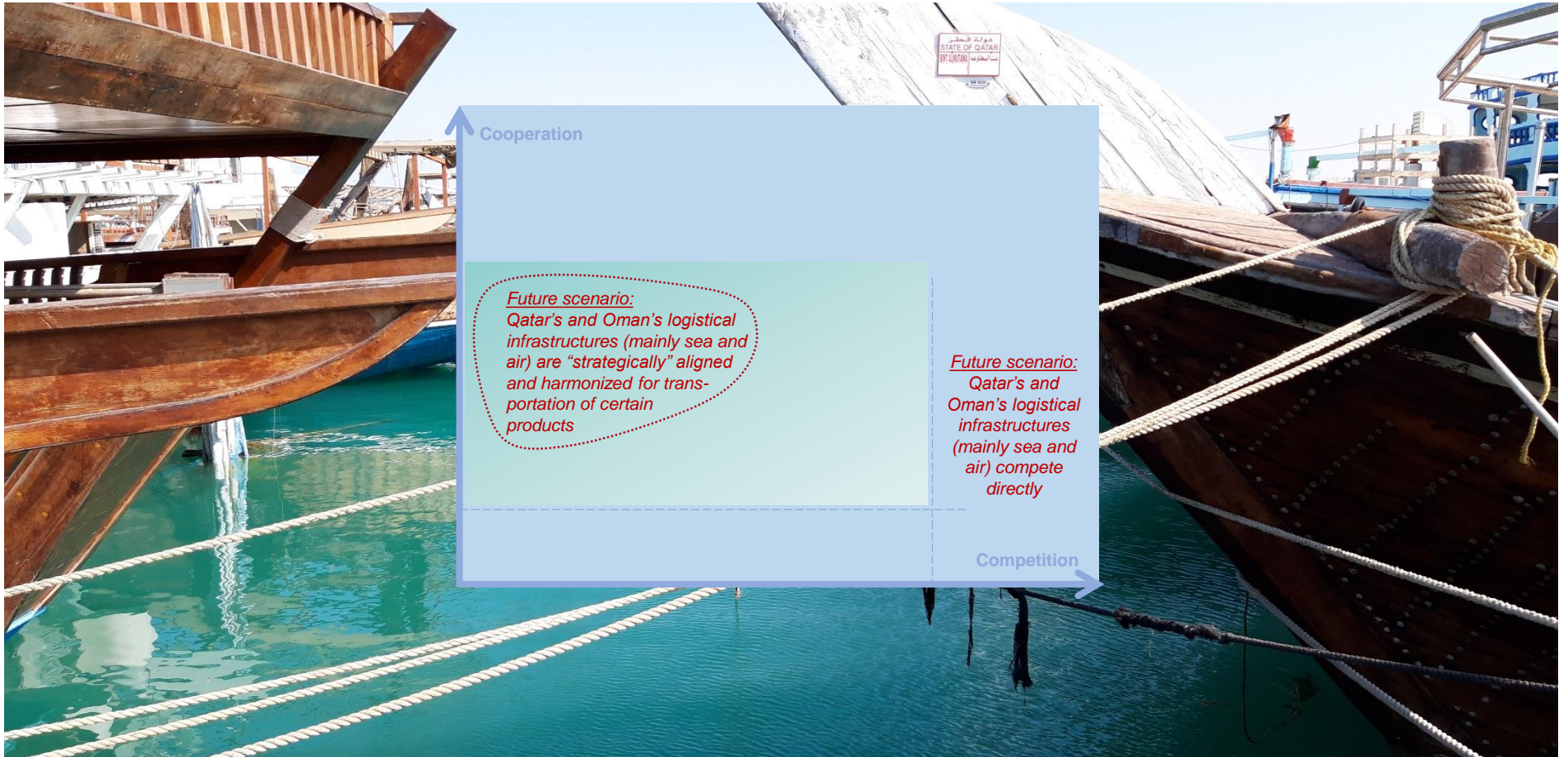


4 Coopetition in Gulf logistics

Session 1 focus: Future Visions –

One aspect to consider in the future: Coopetition among logistical infrastructures and logistical service providers in the Gulf

Example: Oman and Qatar

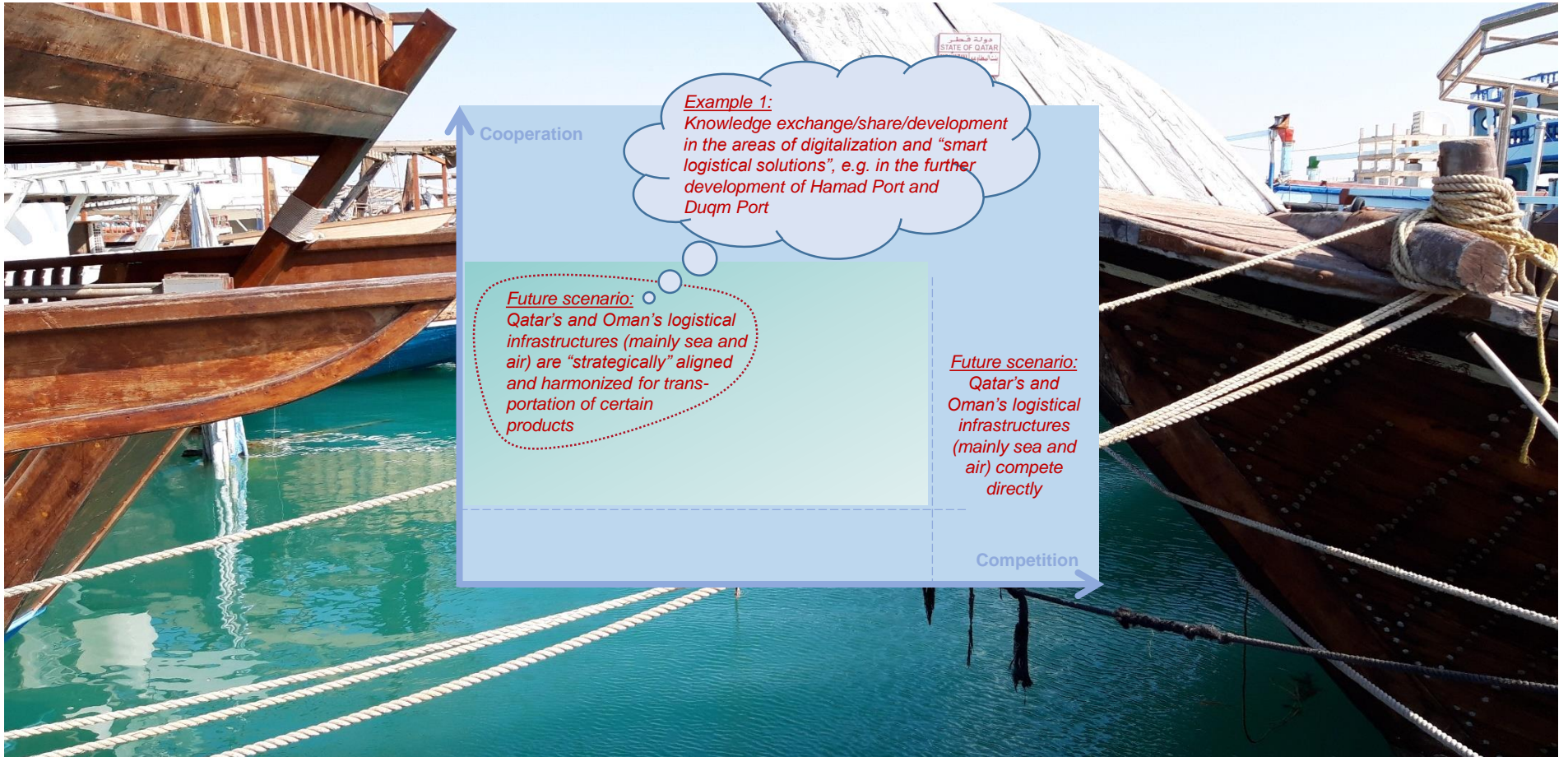


4 Coopetition in Gulf logistics

Session 1 focus: Future Visions –

One aspect to consider in the future: Coopetition among logistical infrastructures and logistical service providers in the Gulf

Example: Oman and Qatar

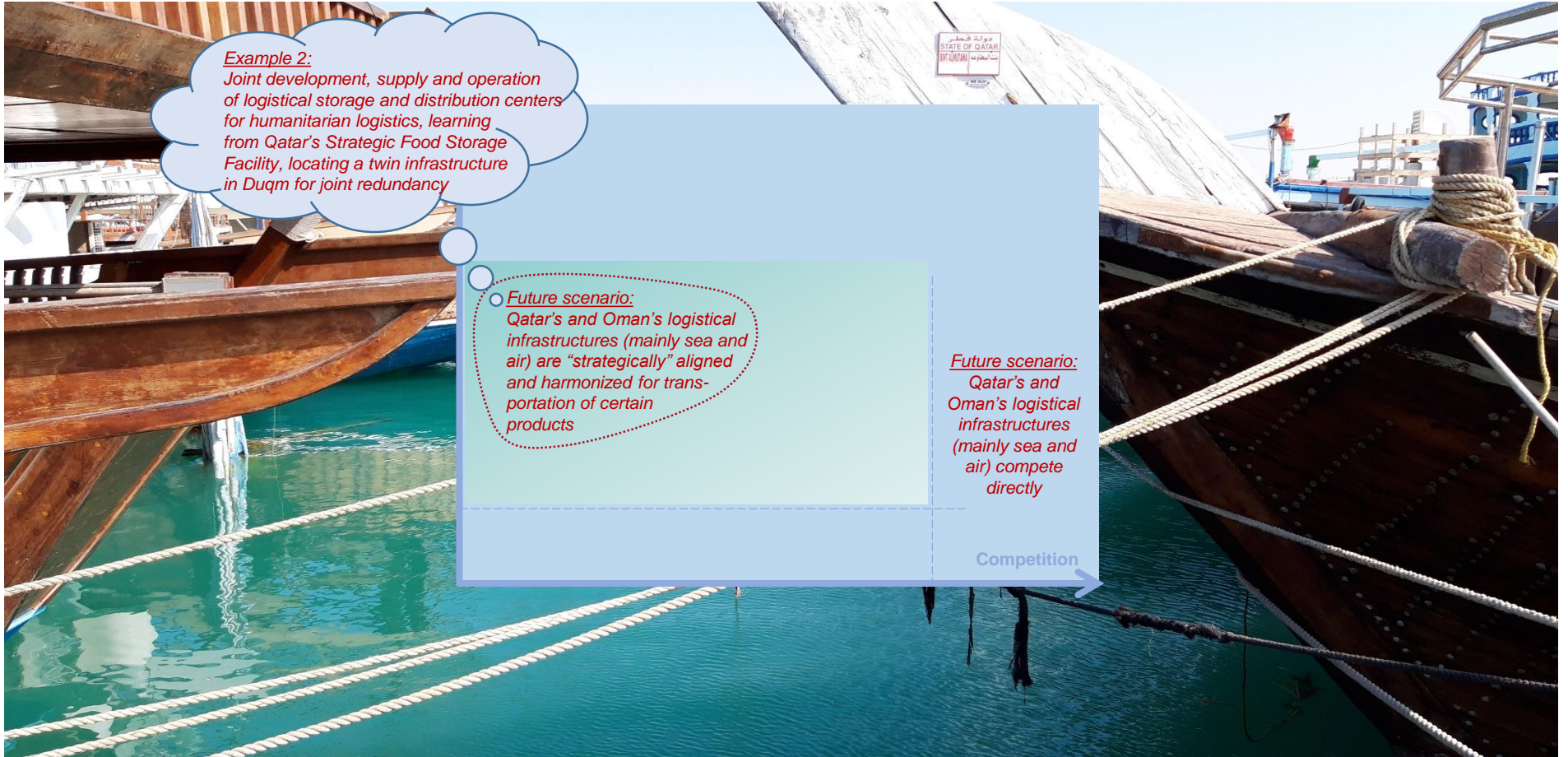


4 Coopetition in Gulf logistics

Session 1 focus: Future Visions –

One aspect to consider in the future: Coopetition among logistical infrastructures and logistical service providers in the Gulf

Example: Oman and Qatar



4 Coopetition in Gulf logistics

Session 1 focus: Future Visions –

One aspect to consider in the future: Coopetition among logistical infrastructures and logistical service providers in the Gulf

Example: Oman and Qatar



دور مرونة سلاسل التوريد في التنويع الاقتصادي : دراسة حالة لدولة قطر

